

SALESFORCE CAPABILITIES

Rapid Agility with Scalable Capability

Enterprise Technology and Business Systems Integrator

Since 2002, M&S Consulting has been a trusted partner for both commercial and public sector clients, specializing in IT outsourcing and delivering innovative technology solutions for critical business functions.

Our team of over 250 consultants has carved a niche in the industry by seamlessly integrating process and technology. With our depth and breadth of services, we offer decades of experience in identifying, scaling, mobilizing, implementing, and maintaining digital transformation initiatives regardless of where you are in the journey.

Salesforce Expertise

Over 300 projects across 150+ clients with a multitude of complex and diverse industries.

M&S Consulting's team is made up of seasoned leaders and expert consultants with over 500,000 hours of hands-on experience per year and 22+ years guiding clients through their Salesforce projects.

5-star rating on the Salesforce AppExchange.

Salesforce Implementation

Architect-level trusted business advisors covering all aspects of the Salesforce platform and business needs.

Sales Force Automation (SFA) using Workflows, Validation Rules, Process Builder, Approval Processes, Apex, VisualForce, JavaScript, OmniStudio including OmniScript, and Libraries.

Expertise Snapshot

PROJECTS
300+







CLIENTS
150+

HANDS-ON EXPERIENCE
500,000hrs/yr

YEARS GUIDING CLIENTS
22+

APPEXCHANGE CSAT
96%

PRACTICE AREAS

-  **Enterprise Applications**
 - ERP
 - CRM & Martech
 - Low-Code Platforms & RPA
 - Custom App Dev
-  **Cloud & Infrastructure**
-  **Data Analytics & Integration**
-  **Emerging Tech & Artificial Intelligence (AI)**
-  **Agile Project Management & IT Service Management**
-  **Cybersecurity & Identity Management**



Leading Digital Transformation

With traditional and modern technology experts, we're uniquely qualified to guide the transition from old to the new.

Our team guides the transition from traditional solutions to modern innovation through documented vision, cultural alignment, staff, and skill upgrades.

Select Clients



CLIENT QUOTE

The M&S team quickly understood our requirements and developed a highly functional, user-friendly application that exceeded our expectations.

Salesforce Clouds

Sales Cloud

Service Cloud

Marketing Cloud

Commerce Cloud

Analytics Cloud

Experience Cloud

Revenue Cloud

Industry Clouds

Why We're Different – Done.Better.Together.

Goals and objectives continue to evolve to meet the needs of the people you serve. Our team consistently leads and implements innovative digital results today while planning supportive solutions and long-term partnerships for tomorrow.

We deliver a unique depth of expertise without compromising quality. Our team is designed to support your growth, solve deadline-driven problems, and align to your mission.

Eliminate the need for multiple vendors or partners to move your digital transformation work forward.

How to Work With Us - Services

Our team is ready to perform all of these services for a particular value stream or jump into any one of these areas. We're also friendly working in multi-vendor environments.

Advisory

- Fit/gap analysis (as-is and to-be)
- Enterprise architecture, vision, roadmap, and prototypes
- Blueprinting workshops

Implementation

- Execution and implementation
- Program and project management
- Culture of excellence

Managed Services

- Continuous improvement
- 24x7 incl. offshore support
- Onshore service management, operations, and maintenance

Government & Diversity Designations

GSA

Multi-Award Schedule (MAS)
Contract: GS-35F-0231S
SIN: 54151S, Cloud SIN

NAICS Codes

541430, 541511, 541512, 541513,
541519, 541990, 541611, 541614,
541618, 518210

HUBZone Certified

Woman-Owned, Small,
Disadvantaged Business

Top Secret Facility Clearance

ISO 9001:2015 Certified