



HIGHER EDUCATION
**STRATEGIC PROCURE-TO-PAY
ASSESSMENT**

Let's talk.

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Shrinking budgets and increasing operating costs are placing higher education procurement departments under increased pressure to both engage campus users as organizational partners and serve the institution as purchasing knowledge experts. In addition, procurement departments continue to be responsible for ensuring appropriate controls and compliance as well as enabling increased buying power across campus.

Only one to two decades ago, many of these Higher Education institutions utilized manual methods for the majority of their procurement processes — from sourcing and invoice matching to contract negotiations. At that time, enterprise procurement applications did little more than create basic purchase orders and payments. Over time, driven substantially by the introduction of newer technologies, procurement organizations have added increased layers of complexity. As much as Higher Education institutions have attempted to adjust their manual processes to new technologies, by trial and error, they have enjoyed limited success.

Institutional core financial systems such as PeopleSoft, Oracle E-Business Suite, Ellucian Banner, or SAP were established 10-20 years ago and implemented around highly centralized business processes. In some cases, business processes have been improved by the introduction of online catalog buying tools, web forms, and spend-reporting applications. However real business change, without a clear assessment of the procure-to-pay lifecycle, including feedback from all constituents, leave many of these systems under-utilized and overly complex.

M&S Consulting is a Woman-Owned Small Disadvantaged Business headquartered in Morgantown, West Virginia. M&S has over two decades of experience leading and delivering success to Higher Education institutions. Our long history of innovation coupled with strategic solution development, highly knowledgeable consultants, and an experienced management team positions M&S to be a trusted partner and valuable team member.

As a trusted partner with Higher Education clients, M&S works with all business groups to understand current procurement processes and procedures. Areas of discovery

and evaluation are targeted based on stakeholder direction. These include but are not limited to 1) organizational structure and staffing, 2) business process review and analysis, and 3) overall system utilization and efficiency.

The coordinated, facilitated discovery of process and document review enables M&S to analyze and assess the institution's complete procure-to-pay life cycle. The final delivered assessment report will identify opportunities for process efficiencies and procurement maximization as well as provide a roadmap for successful implementation of proposed modifications.

